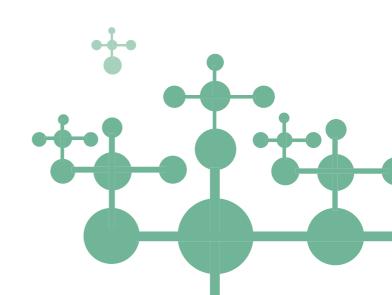


(Stock Code: 00570)



 ${\rm Interim}\ {\rm Report}\ 2008$ 



## **CORPORATE INFORMATION**

**Board of Directors** Non-executive Directors

DU Richeng (Chairman) (appointed on 1 January 2008) HE Haochang (resigned as Non-executive Director and

Chairman on 1 January 2008)

Executive Directors

LAM Siu Hung (Director & Managing Director)

SITU Min (Chief Financial Officer & Qualified Accountant) LI Songquan (Director & Deputy Managing Director)

Independent Non-executive Directors

CHAN Ting Chuen, David CHEUNG Kin Piu, Valiant NG Pui Cheung, Joseph

Company Secretary HUEN Po Wah

**Audit Committee** CHAN Ting Chuen, David (Chairman)

CHEUNG Kin Piu, Valiant NG Pui Cheung, Joseph

**Remuneration** CHAN Ting Chuen, David (Chairman)

Committee DU Richeng (appointed on 1 January 2008)

HE Haochang (resigned on 1 January 2008)

CHEUNG Kin Piu, Valiant NG Pui Cheung, Joseph

Registered Office Rooms 2801-2805, China Insurance Group Building

141 Des Voeux Road Central

Hong Kong

**Auditors** KPMG

Certified Public Accountants

Hong Kong

Share Registrar and

**Transfer Office** 

Computershare Hong Kong Investor Services Limited

Shop 1712-16, 17th Floor, Hopewell Centre

183 Queen's Road East

Wanchai Hong Kong

Principal Bankers Bank of China (Hong Kong) Limited

The Hongkong & Shanghai Banking Corporation Limited

Stock Code 00570

Website http://www.wingshan.com.hk

## **INTERIM RESULTS**

The board of directors (the "Board") of Wing Shan International Limited (the "Company", together with its subsidiaries known as the "Group") reports that the unaudited consolidated interim results of the Group for the six months ended 30 June 2008 are as follows:

## CONSOLIDATED PROFIT AND LOSS ACCOUNT

For the six months ended 30 June 2008 – Unaudited (Expressed in Hong Kong dollars)

	Six months ended 30 Jun			
		2008	2007	
	Note	\$'000	\$'000	
Turnover	2	228,192	183,287	
Cost of sales		(143,871)	(106,345)	
Gross profit		84,321	76,942	
Other revenue	3	1,299	1,127	
Other net income	3	570	455	
Selling and distribution costs		(33,662)	(45,404)	
Administrative expenses		(21,416)	(25,367)	
Profit from operations		31,112	7,753	
Finance costs	4(a)	(737)	(543)	
Profit before taxation	4	30,375	7,210	
Income tax	5	(9,961)	948	
Profit for the period		20,414	8,158	
Attributable to:				
- Equity shareholders of the Company		7,871	2,317	
- Minority interests		12,543	5,841	
Profit for the period		20,414	8,158	
Basic and diluted earnings per share	7	0.95 cents	0.28 cents	

## **CONSOLIDATED BALANCE SHEET**

At 30 June 2008 – Unaudited (Expressed in Hong Kong dollars)

(Expressed in Frong Rong dollars)			
		At 30 June 2008	At 31 December 2007
	Note	\$'000	(audited) \$'000
Non-current assets	14010	<del> </del>	Ψ 000
Fixed assets  - Property, plant and equipment  - Investment property  - Interests in leasehold land held	10	142,999 8,327	141,817 7,963
for own use under operating leases		26,666	25,349
Construction in progress Intangible assets Goodwill Other financial assets		177,992 1,131 88,601 141,285 3,112	175,129 144 90,701 132,738 3,953
		412,121	402,665
Current assets Inventories and consumables Trade and other receivables Restricted deposits Cash and cash equivalents	11	72,574 92,426 1,594 94,565	72,895 72,633 1,498 82,364
		261,159	229,390
Current liabilities Trade and other payables Bank loans Tax payable	12 13	85,810 18,222 6,861 110,893	94,958 - 5,864 100,822
Net current assets		150,266	128,568
Total assets less current liabilities		562,387	531,233
Non-current liabilities Deferred tax liabilities		33,546	33,805
Net assets		528,841	497,428
Capital and reserves Share capital Reserves	14	83,097 265,220	83,097 241,068
Total equity attributable to equity		240 247	204 165
shareholders of the Company Minority interests		348,317 180,524	324,165 173,263
Total equity		528,841	497,428
i ottai oquity		020,041	701,720

## **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the six months ended 30 June 2008 – Unaudited (Expressed in Hong Kong dollars)

	Note	Share capital \$1000	Share premium \$000	Capital redemption reserve \$1000	Capital reserve \$1000	Exchange reserve \$'000	Reserve fund \$'000	Fair value reserve \$'000	(Accumulated losses)/ retained profits \$'000	Total equity attributable to equity shareholders of the Company \$'000	Minority interests \$'000	Total equity \$'000
At 1 January 2007		83,015	1,041,726	297	-	1,007	1,065	(304)	(833,548)	293,258	157,512	450,770
Shares issued under share option scheme Profit for the period		53 -	132	-	-	-	-	-	- 2,317	185 2,317	- 5,841	185 8,158
Available-for-sale securities - changes in fair value		-	-	-	-	-	-	1,003	-	1,003	963	1,966
– to deferred tax Transfer to reserve Dividends declared by		-	-	-	-	-	5,169	(266)	(5,169)	(266)	(255)	(521)
subsidiaries paid to minority interests Exchange differences on translation of accounts of PRC		-	-	-	-	-	-	-	-	-	(13,978)	(13,978)
subsidiaries						9,246				9,246	5,211	14,457
At 30 June 2007		83,068	1,041,858	297		10,253	6,234	433	(836,400)	305,743	155,294	461,037
At 1 January 2008 Profit for the period Available-for-sale securities		83,097	204,057	297	:	22,059	7,631 -	792 -	6,232 7,871	324,165 7,871	173,263 12,543	497,428 20,414
- changes in fair value - to deferred tax Transfer to reserve		:	:	:	:	:	- - 9,083	(419) 136	- - (9,083)	(419) 136	(402) 130	(821) 266
Dividends declared by subsidiaries paid to							v <sub>j</sub> uov		(0,000)			
minority interests Dividends approved in respect of the			•		•	•	•	•		•	(16,062)	(16,062)
previous year  Exchange differences on translation of accounts	6	-		•				-	(4,155)	(4,155)	•	(4,155)
of PRC subsidiaries Equity-settled share-		-	-	-	-	19,864	340	25	-	20,229	11,052	31,281
based transactions Release upon lapse of					490					490		490
share options					(490)				490			
At 30 June 2008		83,097	204,057	297		41,923	17,054	534	1,355	348,317	180,524	528,841

## CONDENSED CONSOLIDATED CASH FLOW STATEMENT

For the six months ended 30 June 2008 – Unaudited (Expressed in Hong Kong dollars)

	Six months ended 30 June		
	2008	2007	
	\$'000	\$'000	
Cash generated from operations	23,558	734	
PRC enterprise income tax paid	(10,626)	(7,158)	
Net cash generated from/(used in) operating activities	12,932	(6,424)	
Net cash (used in)/generated from investing activities	(2,012)	17,528	
Net cash used in financing activities	(3,258)	(40,818)	
Net increase/(decrease) in cash and cash equivalents	7,662	(29,714)	
Cash and cash equivalents at 1 January	82,364	89,919	
Effect of foreign exchange rate changes	4,539	2,848	
Cash and cash equivalents at 30 June	94,565	63,053	
Analysis of balance of cash and cash equivalents			
Deposits with banks	11,114	9,647	
Cash at bank and in hand	83,451	53,406	
	94,565	63,053	

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in Hong Kong dollars)

#### 1. Basis of preparation

This interim financial report is unaudited, but has been reviewed by the audit committee of the Company and by its auditors, KPMG, in accordance with Hong Kong Standard on Review Engagements 2410 "Review of interim financial information performed by the independent auditor of the entity" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). KPMG's review report to the Board of Directors is included on page 20.

This interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, including compliance with Hong Kong Accounting Standard ("HKAS") 34 "Interim financial reporting" issued by the HKICPA. It was authorized for issuance on 12 September 2008.

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

In preparing this interim financial report, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated accounts as at and for the year ended 31 December 2007.

This interim financial report contains condensed consolidated accounts and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2007 annual accounts. The condensed consolidated interim accounts and notes thereon do not include all of the information required for a full set of accounts prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable Hong Kong Financial Reporting Standards, HKASs and Interpretations.

The HKICPA has issued certain new and revised HKFRSs that are first effective or available for early adoption for the current accounting period of the Group. The Board of Directors has determined the accounting policies expected to be adopted in the preparation of the Group's annual accounts for the year ending 31 December 2008, on the basis of HKFRSs currently in use.

(Expressed in Hong Kong dollars)

#### 1. Basis of preparation (Continued)

The HKFRSs that will be effective or available for voluntary early adoption in the annual accounts for the year ending 31 December 2008 may be affected by the issue of additional interpretation(s) or other changes announced by the HKICPA subsequent to the date of issuance of this interim financial report. Therefore the policies that will be applied in the Group's accounts for that period cannot be determined with certainty at the date of issuance of this interim financial report.

The interim financial report has been prepared in accordance with the same accounting policies adopted in the 2007 annual accounts. The adoption of the new and revised HKFRSs did not have significant impact on the Group's results of operations and financial position.

The financial information relating to the financial year ended 31 December 2007 that is included in the interim financial report as being previously reported information does not constitute the Company's statutory accounts for that financial year but is derived from those accounts. Statutory accounts for the year ended 31 December 2007 are available from the Company's registered office. The auditors have expressed an unqualified opinion on those accounts in their report dated 23 April 2008.

#### 2. Turnover

The principal activities of the Group are manufacture and sale of pharmaceutical products in the People's Republic of China ("PRC"). Turnover represents the sales value of goods sold less returns, discounts, value added tax and sales tax.

Turnover may be analyzed as follows:

	Six months	Six months ended 30 June		
	2008	2007		
	\$'000	\$'000		
Sale of pharmaceutical products				
<ul> <li>Pills and tablets</li> </ul>	162,982	127,686		
- Medicine wine	17,412	16,624		
- Paste, granules and others	47,798	38,977		
	228,192	183,287		

## **NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT (Continued)**

(Expressed in Hong Kong dollars)

### 3. Other revenue and net income

	Six months ended 30 June		
	2008	2007	
	\$'000	\$'000	
Other revenue			
Government grants	704	591	
Interest income	595	536	
	1,299	1,127	
Other net income			
Rental income	599	454	
Others	(29)	1	
	570	455	

(Expressed in Hong Kong dollars)

### 4. Profit before taxation

Profit before taxation is arrived at after charging:

		Six months ended 30 June		
		2008	2007	
		\$'000	\$'000	
(a)	Finance costs			
	Interest on bank advances and other			
	borrowings wholly repayable within five years	737	543	
(b)	Other items			
	Cost of inventories  Depreciation and amortization	143,871	106,345	
	assets held for use under operating leases	144	133	
	<ul><li>lease prepayment</li></ul>	307	279	
	- other assets	9,305	9,016	
	- intangible assets	7,712	7,066	
	Impairment losses for trade receivables	1,437	771	
	Operating lease charges on buildings	182	185	

(Expressed in Hong Kong dollars)

#### 5. Income tax in consolidated profit and loss account

	Six months ended 30 June		
	2008	2007	
	\$'000	\$'000	
Current tax			
PRC enterprise income tax for the period	11,388	5,001	
Under-provision in prior years	432	_	
	11,820	5,001	
Deferred tax			
Origination and reversal of temporary differences	(1,859)	(3,308)	
Effect of change in tax rate on deferred tax	-	(2,641)	
	(1,859)	(5,949)	
	9,961	(948)	

No provision has been made for Hong Kong Profits Tax as the Group sustained losses in Hong Kong for taxation purposes during the period.

Pursuant to the income tax rules and regulations of the PRC, the applicable PRC enterprise income tax of the Group's subsidiaries, Foshan Dezhong Pharmaceutical Co., Ltd. ("DZH") and Foshan Feng Liao Xing Pharmaceutical Co., Ltd. ("FLX") was 27% for the years prior to 31 December 2007.

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT (Continued)

(Expressed in Hong Kong dollars)

#### 5. Income tax in consolidated profit and loss account (Continued)

On 16 March 2007, the Fifth Plenary Session of the Tenth National People's Congress passed the Corporate Income Tax Law of the PRC ("new tax law") which took effect on 1 January 2008. As a result of the new tax law, the income tax rate applicable to DZH and FLX changed from 27% to 25% with effect from 1 January 2008. The change in the carrying amount of the deferred tax liabilities as a result of the change in tax rate has been reflected in the annual report of the Group for the year ended 31 December 2007 and the interim report for the period ended 30 June 2007.

FLX was recognized as a new high technology enterprise pursuant to document "粤外經貿加證字458號" issued by The Department of Foreign Trade and Economic Cooperation of Guangdong Province and received approvals from the Foshan Tax Bureau for a three-year income tax reduction to 12% up to 31 December 2007. Hence, FLX was subject to PRC enterprise income tax at 12% for the period ended 30 June 2007.

Further under the new tax law, the gross amount of dividends received by the Company from its PRC subsidiaries in respect of their profits generated after 1 January 2008 is subject to withholding tax at a rate of 5%. Under the grandfathering treatments, the undistributed profits of the PRC subsidiaries as at 31 December 2007 are exempted from withholding tax.

(Expressed in Hong Kong dollars)

#### 6. Dividends

### (a) Dividends attributable to the interim period

The directors do not recommend the payment of any interim dividend for the six months ended 30 June 2008 (six months ended 30 June 2007: Nil).

## (b) Dividends attributable to the previous financial year, approved and paid during the interim period

	Six months ended 30 June		
	2008	2007	
	\$'000	\$'000	
Final dividend in respect of the financial			
year ended 31 December 2007, approved			
and paid during the following interim period,			
of HK0.5 cent (year ended 31 December			
2006: Nil) per ordinary share	4,155	_	

### 7. Earnings per share

#### (a) Basic

The calculation of basic earnings per share is based on the profit attributable to ordinary equity shareholders of the Company of \$7,871,000 (six months ended 30 June 2007: \$2,317,000) and the 830,974,244 ordinary shares (six months ended 30 June 2007: 830,152,078) in issue during the period.

#### (b) Diluted

The diluted earnings per share for the six months ended 30 June 2007 and 2008 is the same as the basic earnings per share as all potential ordinary shares are anti-dilutive.

(Expressed in Hong Kong dollars)

### 8. Material related party transactions

#### Key management personnel remuneration

Remuneration for key management personnel, including amounts paid to the Company's directors and certain of the highest paid employees, is as follows:

	Six months ended 30 June		
	2008	2007	
	\$'000	\$'000	
Short-term employee benefits	1,359	1,201	
Post-employment benefits	38	23	
	1,397	1,224	

#### 9. Segment reporting

The Group primarily operates in one business segment – manufacture and sale of pharmaceutical products. It operates principally in one geographical segment – the PRC. Substantially all of the Group's assets were located in the PRC. Accordingly, no analysis of the segment information is presented.

#### 10. Property, plant and equipment

#### Acquisitions and disposals

During the six months ended 30 June 2008, the Group acquired items of plant and machinery and furniture and fixtures with a cost of approximately \$1,348,000 and \$309,000 respectively (six months ended 30 June 2007: plant and machinery of \$687,000 and motor vehicles of \$547,000). Items of plant and equipment and motor vehicles with net book value of \$278,000 and \$138,000 respectively were disposed of during the six months ended 30 June 2008 (six months ended 30 June 2007: Nil), resulting in a loss on disposal of \$15,000 (six months ended 30 June 2007: Nil).

(Expressed in Hong Kong dollars)

#### 11. Trade and other receivables

	At 30 June 2008 \$'000	At 31 December 2007 (audited) \$'000
Trade and bills receivables Less: allowance for doubtful debts	86,385 (4,005)	63,496 (2,372)
Deposits, prepayments and other receivables	82,380 10,046	61,124 11,509
	92,426	72,633

Included in trade and other receivables are trade and bills receivables (net of allowance for doubtful debts) with the following ageing analysis as of the balance sheet date:

	At 30 June 2008 \$'000	At 31 December 2007 (audited) \$'000
Within 3 months of invoice date 3 to 6 months after invoice date More than 6 months after invoice date	64,867 16,423 1,090 82,380	52,110 6,782 2,232 ————————————————————————————————

Debts are due within 30 to 90 days from the date of billing. All of the trade and other receivables are expected to be recovered within one year.

(Expressed in Hong Kong dollars)

### 12. Trade and other payables

	At 30 June 2008	At 31 December 2007 (audited)
Trade creditors	\$'000 21,796	\$'000
Other creditors and accrued charges Advances received from customers	62,439 1,575	69,095 5,156
	85,810	94,958

Included in trade and other payables are trade creditors with the following ageing analysis as of the balance sheet date:

	At	At
	30 June	31 December
	2008	2007
		(audited)
	\$'000	\$'000
Due within 1 month or on demand	21,796	20,707
	_	

(Expressed in Hong Kong dollars)

#### 13. Bank loans

At 30 June 2008, the Group's bank loans were repayable as follows:

	At 30 June 2008	At 31 December 2007
	\$'000	(audited) \$'000
Within 1 year or on demand	18,222	

The bank loans are unsecured, bear interest at 7.84% per annum and are repayable within one year.

### 14. Share capital

	At 30 Ju Number of shares	ne 2008 Nominal value	At 31 Decemb Number of shares (audited)	er 2007 Nominal value (audited)
	'000	\$'000	'000	\$'000
Authorized: Share of \$0.10 each	3,000,000	300,000	3,000,000	300,000
Issued and fully paid:				
At 1 January Shares issued under share option scheme	830,974	83,097	830,146 828	83,015 82
At 30 June 2008 / 31 December 2007	830,974	83,097	830,974	83,097

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT (Continued)

(Expressed in Hong Kong dollars)

### 15. Equity settled share-based transactions

The Company has a share option scheme which was adopted on 22 May 2002 whereby the directors of the Company are authorized, at their discretion, to invite employees of the Group, including directors of any company in the Group, to take up options to subscribe for shares of the Company. The exercise price of options is the highest of the nominal value of the shares, the closing price of the shares on The Stock Exchange of Hong Kong Limited at the date of grant and the average closing price of the shares on The Stock Exchange of Hong Kong Limited for the five business days immediately preceding the date of grant. The options vest immediately or after six months from the date of grant and are then exercisable within a period of five years. Each option gives the holder the right to subscribe for one ordinary share in the Company.

No benefit cost or obligation is recognized at the date of grant or exercise for share options granted on 30 July 2002 as the Group has taken advantage of the transitional provisions set out in HKFRS 2 "Share-based payment", under which the recognition and measurement policies have not been applied to all options granted to employees on or before 7 November 2002. On 30 January 2008, these 8,000,000 share options in total were lapsed without exercise.

On 2 January 2008, each of the three independent non-executive directors of the Company was granted 828,000 share options (no share options were granted during the six months ended 30 June 2007) under the Company's share option scheme to subscribe for 828,000 ordinary shares. These share options vest immediately on 2 January 2008 and have an exercise period of five years. The exercise price is \$0.434 per share, being the average closing price of the shares on The Stock Exchange of Hong Kong Limited for the five business days immediately preceding the date of grant.

The fair value of the share options granted on 2 January 2008 of \$490,000 was recognized as share-based compensation expenses in profit or loss during the six months ended 30 June 2008. On 19 March 2008, these 2,484,000 share options in total were lapsed following a mandatory unconditional cash offer for the shares of the Company.

(Expressed in Hong Kong dollars)

### 15. Equity settled share-based transactions (Continued)

(a) The terms and conditions of the grants that existed during the six months ended 30 June 2008 are as follows, whereby all options are settled by physical delivery of shares:

Date granted	Exercise period	Exercise price	At 30 June 2008 '000
30 July 2002 2 January 2008	30 January 2003 to 29 January 2008 2 January 2008 to 1 January 2013	\$0.35 \$0.434	8,000 2,484
			10,484

All the above share options are granted to the directors.

(b) The number and weighted average exercise prices of share options are as follows:

	Weighted average exercise price	Number of shares	2007 Weighted average exercise price	Number of shares
At 1 January Granted Exercised Lapsed and cancelled	\$0.35 \$0.434 - \$0.37	8,000 2,484 - (10,484)	\$0.36 - \$0.35 \$0.415	10,328 - (828) (1,500)
At 30 June 2008/ 31 December 2007			\$0.35	8,000
Options vested at 30 June 2008/ 31 December 2007			\$0.35	8,000

(Expressed in Hong Kong dollars)

## 16. Capital commitments

Capital commitments of the Group outstanding at 30 June 2008 not provided for in the interim financial report were as follows:

	At	At
	30 June	31 December
	2008	2007
		(audited)
	\$'000	(audited) \$'000
Contracted for	432	_
	_	



## REVIEW REPORT TO THE BOARD OF DIRECTORS OF WING SHAN INTERNATIONAL LIMITED

#### INTRODUCTION

We have reviewed the interim financial report set out on pages 2 to 19 which comprises the consolidated balance sheet of Wing Shan International Limited as of 30 June 2008 and the related consolidated profit and loss account, consolidated statement of changes in equity and condensed consolidated cash flow statement for the six-month period then ended and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of an interim financial report to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim financial reporting" issued by the Hong Kong Institute of Certified Public Accountants. The directors are responsible for the preparation and presentation of this interim financial report in accordance with Hong Kong Accounting Standard 34.

Our responsibility is to express a conclusion, based on our review, on this interim financial report and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### **SCOPE OF REVIEW**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, "Review of interim financial information performed by the independent auditor of the entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of the interim financial report consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim financial report as at 30 June 2008 is not prepared, in all material respects, in accordance with Hong Kong Accounting Standard 34 "Interim financial reporting".

#### **KPMG**

Certified Public Accountants 8th Floor, Prince's Building 10 Chater Road Central, Hong Kong

12 September 2008

### MANAGEMENT DISCUSSION AND ANALYSIS

### **PERFORMANCE REVIEW**

The Group is engaged in manufacturing and sale of Chinese medicine and pharmaceutical products in the PRC. The Group's turnover represents the sales invoiced value, net of returns, discounts, value added tax and sales tax. The turnover for the six months ended 30 June 2008 grew by 24.50% amounting to HK\$228.19 million comparing with the turnover of HK\$183.29 million for the six months ended 30 June 2007 which included the increase in sale prices and volume as well as the appreciation of Renminbi. The gross profit ratio dropped from 41.98% for the six months ended 30 June 2007 to 36.95% for the six months ended 30 June 2008. The decrease in gross profits ratio was mainly owing to the increase in costs of raw materials and wages.

For the six months ended 30 June 2008, the profit before taxation enlarged to HK\$30.38 million (six months ended 30 June 2007: HK\$7.21 million) equal to the increase of 321.36%. The primary reason of the increase in the profit before taxation was the cut down in selling and distribution costs. Because of the changes in the tax law of the PRC, the net profit for the six months ended 30 June 2008 only increased by 150.12% to HK\$20.41 million comparing with the six months ended 30 June 2007 amounted to HK\$8.16 million.

The profit for the six months ended 30 June 2008 of HK\$20.41 million comprised the profit attributable to the equity shareholders of the Company amounting to HK\$7.87 million and the profit attributable to the minority interests amounting to HK\$12.54 million. The profit attributable to the equity shareholders of the Company had been incorporated the entire administrative and operating expenses in relation to the Company.

## **MANAGEMENT DISCUSSION AND ANALYSIS (Continued)**

#### **MARKET REVIEW**

The PRC has been experiencing a continuous and steady economic growth over the years with rising personal income and spending power of the general public together with improvement in living standard. In addition, due to the aging population and increasing healthcare awareness of people in the PRC, there is huge demand for quality pharmaceutical products. Under the circumstances, the pharmaceutical market in the PRC is rapidly developing.

On the other hand, the PRC has strengthened its policy in recent years to restrict the price increasing in Chinese medicine and pharmaceutical products, such on-going medicine price reform unavoidably affected the Group's performance. Furthermore, the prices in all aspects in the PRC have been tremendously increased, especially in the last year, which included raw materials, energy, labour and rental. The Group will be reducing various costs in different aspects of operation in procurement of raw materials, production, sales, transportation and storages. In particular, various sourcing channels are used for the procurement of raw materials, packing materials and supplementary materials, so that cost of production is kept at a reasonable level.

In research and development, the Group co-operates with its research and development partners, 中山大學醫學院 (Sun Yat-San University Medical Faculty) and 北京協和醫院 (Peking Union Medical College Hospital) for enlarging the capability of its research and development teams, constantly development of high-tech, high-quality and high-value added new patented products for the market.

#### **PROSPECTS**

With the acceleration of medical reforms in the PRC, medical insurance under the current basic medical insurance system for rural and urban citizens will raise the affordability of patients and thus increase the demand for medicines. The Group focuses on technology innovation, improving the quality of products, accumulating the development of strong and stable customer relations affiliated with sales and

## **MANAGEMENT DISCUSSION AND ANALYSIS (Continued)**

## **PROSPECTS (Continued)**

marketing network, increasing product's market share as well as expanding sales team and improving its quality and skills. The Group will seize the opportunity actively by enlarging its market share and coverage in the urban and rural areas of the PRC. The improvements are not only giving benefits but also enhance the ability of the Group to resist risks and threats. It will also increase the overall strength and support the smooth development of the Group's operation.

In light of changes in worldwide and the PRC economic environment, the Group will carefully manage its assets and operations to achieve the principal objectives of the Group in providing quality Chinese medicine and pharmaceutical products along with maximizing shareholders value.

#### **FINANCIAL REVIEW**

Funding for the Group's operations during the period came from internally generated cash flows. In case of shortfalls, short-term bank loans were drawn down to fit such necessity.

## Liquidity and financial resources

As at 30 June 2008, the Group's current assets amounted to HK\$261.16 million (31 December 2007: HK\$229.39 million). The current liabilities amounted to HK\$110.89 million (31 December 2007: HK\$100.82 million) including bank loans of HK\$18.22 million (31 December 2007: Nil). Net working capital surplus amounted to HK\$150.27 million (31 December 2007: HK\$128.57 million). The Group's current ratio expectedly and slowly increased from 2.28 to 2.36.

## **MANAGEMENT DISCUSSION AND ANALYSIS (Continued)**

### **FINANCIAL REVIEW (Continued)**

#### **Net assets**

As at 30 June 2008, the Group's net assets value excluding minority interests amounted to HK\$348.32 million (31 December 2007: HK\$324.17 million).

## **Bank loans and borrowings**

As at 30 June 2008, the Group had committed short-term bank loans amounting to HK\$18.22 million (31 December 2007: Nil).

## Capital structure and gearing ratio

As at 30 June 2008, the Group's capital structure comprised the shareholders' equity and the short-term bank loans amounting to HK\$366.54 million (31 December 2007: HK\$324.17 million without short-term bank loans). As at 30 June 2008, the gearing ratio, being the aggregate amount of the short-term bank loans as a percentage of equity attributable to equity shareholders of the Company was 5.23%.

#### Charge on group assets

As at 30 June 2008, there was no charge on the Group's assets for whatsoever purposes (31 December 2007: Nil).

### Contingent liabilities and capital commitments

As at 30 June 2008, the Group had no contingent liabilities but had contracted capital commitments amounting to HK0.43 million (31 December 2007: Nil).

## **Exchange rate risk**

During the period, individual companies within the Group had limited foreign currency risk as most of the transactions are denominated in the same currency as the functional currency of the operations in which they relate. The Group is of the opinion that its exposure to foreign exchange rate fluctuations is limited so that no financial instrument has been used for the purpose of hedging exchange rate risk.

### **EMPLOYEES AND REMUNERATION POLICIES**

As at 30 June 2008, the Group employed a total of 937 (31 December 2007: 951) staff, including the directors of the Company. Remuneration packages principally comprised salary, discretionary performance bonus based on individual merits and share option scheme. The Group's total employee remuneration for the six months period ended 30 June 2008 was approximately HK\$30.48 million (six months ended 30 June 2007: HK\$24.75 million).

### **INTERIM DIVIDEND**

The Board has resolved not to declare any interim dividend for the six months ended 30 June 2008 (six months ended 30 June 2007: Nil).

## **DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS**

As at 30 June 2008, the interests or short positions of the directors and chief executives in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance) ("SFO") as recorded in the register which were required to be kept under section 352 of the SFO or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers were as follows.

Long positions in shares and underlying shares of the Company:

				Approximate
				Percentage
	Ordinary	Underlying		of Total
	Shares	Shares		Interests to
	Directly	Pursuant to	Total	Issued Share
Name of Director	Owned	Share Options	Interests	Capital
				(%)
NG Pui Cheung, Joseph	150,000 (Note)	-	150,000	0.02

#### Note:

150.000 ordinary shares were sold in July 2008.

Other than as disclosed above, none of the directors and chief executives of the Company had any interests or short positions in any shares and underlying shares or debentures of the Company or any of its associated corporations as recorded in the register which were required to be kept by the Company under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers. None of directors or their spouses or children under the age of 18, had been granted any right to subscribe for the equity or debt securities of the Company or any of its associated corporations, or had exercised any such right during the period.

### SUBSTANTIAL SHAREHOLDERS' INTERESTS

On 1 January 2008, Hensil Investments Group Limited held 315,000,000 ordinary shares of the Company. On 4 February 2008, Hensil Investments Group Limited entered into the agreement with Madam Yip Siu Chun to acquire the entire 290,196,037 ordinary shares of the Company held by her for a consideration of HK\$66,745,088.51, representing HK\$0.23 per ordinary share. Under the acquisition of the shares, a mandatory unconditional cash offer has been made to public shareholders. Finally, Hensil Investments Group Limited had received valid acceptances in respect of 94,849 ordinary shares.

As at 30 June 2008, the interests and short positions of the shareholders, other than a director or chief executive of the Company, in the shares and underlying shares of the Company as recorded in the register which were required to be kept by the Company under section 336 of the SEO were as follows.

Long positions in shares of the Company:

	Corporate Interest on Ordinary Shares	Percentage of Issued Capital (%)
Hensil Investments Group Limited	605,290,886 (Note)	72.84
Foshan Development Company Limited	d 605,290,886 (Note)	72.84

#### Note:

The 605,290,886 shares are held by Hensil Investments Group Limited, which is wholly-owned by Foshan Development Company Limited. By virtue of its interest in Hensil Investments Group Limited, Foshan Development Company Limited is deemed to be interested in such 605,290,886 shares held by Hensil Investments Group Limited.

Save as disclosed above, the register which was required to be kept under section 336 of the SFO showed that the Company had not been notified of any interests or short positions in the shares and underlying shares of the Company as at 30 June 2008.

## **SHARE OPTION SCHEME**

The Company adopted a share option scheme (the "Scheme") for any eligible employee or director of any member of the Group. The Scheme was approved by the Company's shareholders at the Extraordinary General Meeting of the Company held on 22 May 2002 and amended by the Company's shareholders at the Annual General Meeting on 29 May 2006. Details of the Scheme have been disclosed in the Company's most recent published annual report. As at 30 June 2008, the following directors and chief executives had personal interests in the share options to subscribe for the shares of the Company:

Name of Directors/ Chief Executives	No. of Options Outstanding as at 1 January 2008	Date of Grant	Period during which Options Exercisable	Exercise Price per Share HK\$	Options Granted during the Period	Options Lapsed during the Period	Market Value per Share at Date of Grant of Options HK\$	No. of Options Outstanding as at 30 June 2008
HE Haochang (N)	4,200,000	30/7/2002	30/1/2003-29/1/2008	0.35	_	(4,200,000)	0.33	_
SITU Min (E)	3,800,000	30/7/2002	30/1/2003-29/1/2008	0.35	-	(3,800,000)	0.33	-
CHAN Ting Chuen, David (1)	_	02/1/2008	02/1/2008-01/1/2013	0.434	828,000	(828,000)	0.41	-
NG Pui Cheung, Joseph (1)	-	02/1/2008	02/1/2008-01/1/2013	0.434	828,000	(828,000)	0.41	_
CHEUNG Kin Piu, Valiant (1)		02/1/2008	02/1/2008-01/1/2013	0.434	828,000	(828,000)	0.41	
Total	8,000,000				2,484,000	(10,484,000)		

- (N) Non-executive director
- (E) Executive director
- (1) Independent non-executive director

#### Notes:

- Market value per share at date of grant is the closing price at date preceding the date of options granted.
- 2. The vesting periods of the options are from the date of the options granted until the commencement of the exercise period.

## **DIRECTORS' RIGHTS TO ACQUIRE SHARES AND DEBENTURES**

Save as disclosed in above section headed "Share Option Scheme" of this report, at no time during the period were there any rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any director or their respective spouses or children under 18 years of age, or were there any such rights exercised by them; or was the Company or any of its subsidiaries a party to any arrangement to enable the directors to acquire such rights in any other body corporate.

#### **CODE OF CORPORATE GOVERNANCE PRACTICES**

To the knowledge of the Board, the Company has complied throughout the six months ended 30 June 2008 with the Code Provisions set out in the Code on Corporate Governance Practices contained in Appendix 14 of the Listing Rules.

### THE MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of the Listed Issuers ("Model Code") set out in Appendix 10 of the Listing Rules as its own code of conduct regarding directors' securities transactions. Specific enquiry has been made with all directors and the directors have confirmed that they have complied with the required standard set out in the Model Code throughout the period. Furthermore, senior management who are likely to be possession of unpublished price sensitive information, have been required to comply with the provisions of the Model Code.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the six months ended 30 June 2008, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities.

By Order of the Board **DU Richeng**Chairman

Hong Kong, 12 September 2008

As at the date of this report, the Board comprises of 7 directors, of whom Mr. DU Richeng is the non-executive director; Mr. LAM Siu Hung, Mr. SITU Min, Mr. LI Songquan are the executive directors; and Mr. CHAN Ting Chuen, David, Mr. NG Pui Cheung, Joseph and Mr. CHEUNG Kin Piu, Valiant are the independent non-executive directors.